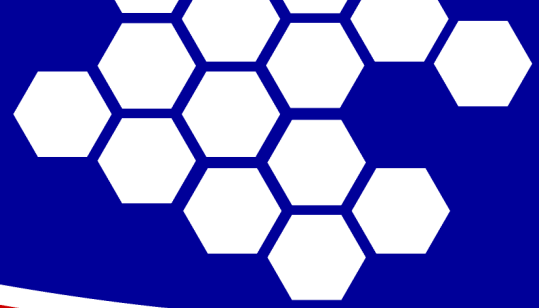


ProMed for Coding

Innovative Solutions for Coding, Billing, & Compliance



A recent AHIMA study *, “Best Practices in Revenue Cycle Management”, found two key factors for success in reducing DNFB (discharged, no final bill) among the best performing hospitals participating in the study:

- ☑ Document imaging support
- ☑ Use of automated workflow tools

*Margret Amatayakul, MBA, RHIA, CHPS, FHIMSS

BizTech Healthcare Solutions, Inc. has combined both of these technologies into our **ProMed for Coding** solution to streamline your coding process, shorten your billing cycle, reduce denials, and improve coder productivity reporting.

ProMed for Coding improves efficiency of the coding and charge entry process while decreasing your billing cycle. The application delivers complete data, packaged by account or encounter number, directly to the coder. Instead of having multiple applications open separately, **ProMed for Coding** unifies the patient EMR, scanned document images and your existing encoder into one highly efficient, user friendly environment. ProMed drives down operating costs by eliminating coder keystrokes and reducing data entry errors, because the coder never has to type in a medical record or account number. Any charges, or charge edits, entered by HIM staff are done in real-time. ProMed eliminates the batch processing of charge data from your BAR system into your encoder.

ProMed for Coding is designed to integrate with your existing HIS, EMR, document management system and encoder. This web application layers onto your existing infrastructure in order to improve coder productivity. ProMed’s integration with existing systems eliminates the need for overnight batch processing in the coding process, which can reduce **days** from the billing cycle and increase your cash flow.

Since **ProMed for Coding** is a web-based application, it supports internal as well as remote users. Remote coders have all ProMed data delivered to them securely. ProMed is totally web-based, which means users access the coding application, work queue administration pages and the reporting portal, all through their web browser. All user access to the system is tracked and stored in the ProMed database, with a detailed reporting platform for tracking coder productivity. **Coder Productivity reports that now take hours to prepare can be fully automated and done in seconds.**

The awful truth...

ONE THIRD: Number of US hospitals operating on negative margins due to rising cost and shrinking profit margins (source: 2005 American Hospital Association)

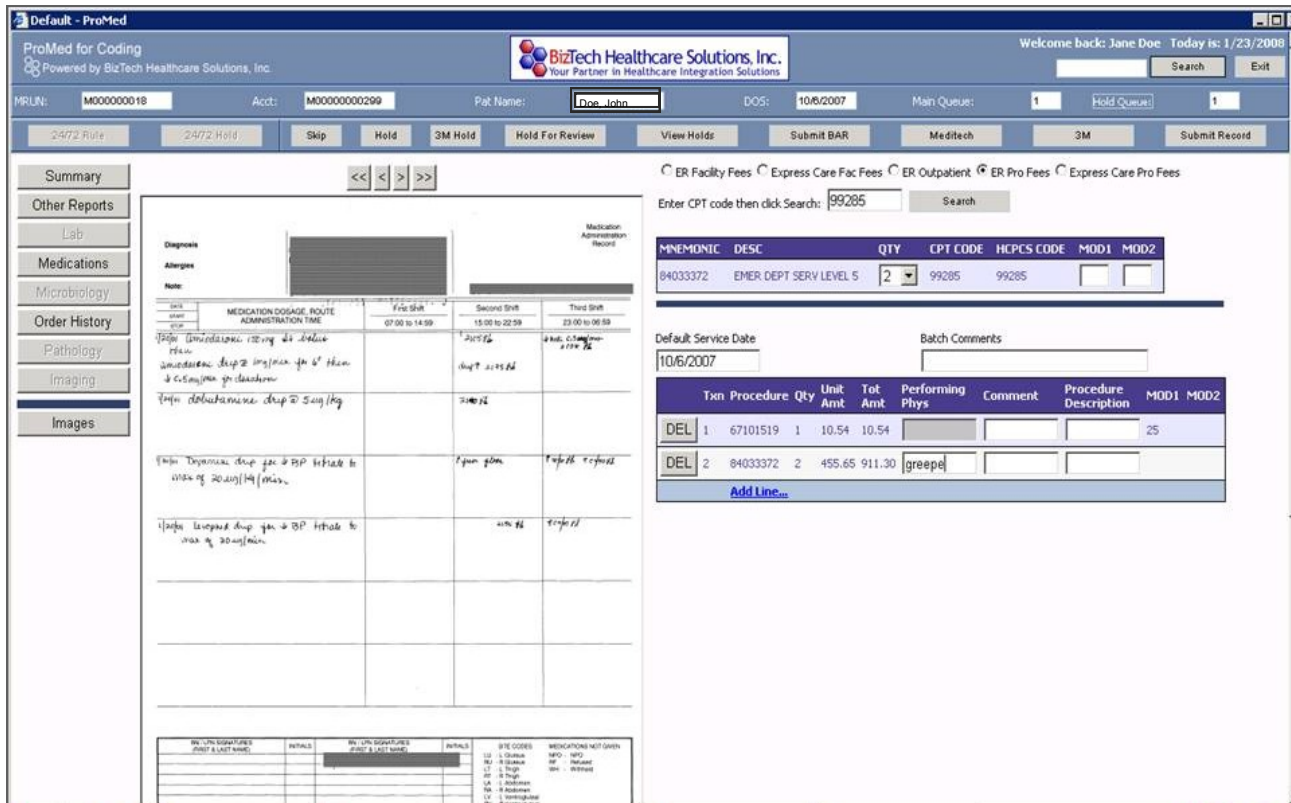
31% of \$1.3 Trillion: Amount of US healthcare dollars devoted to administrative paperwork (source: 2003 Harvard Medical Report)

1 out of every 7: Number of claims resubmitted, appealed or written off by the provider (source: America’s Health Insurance Plans www.ahip.org)

Key Benefits of ProMed for Coding:

- Shortens the billing cycle by providing real-time charge entry, eliminating overnight batch processing.
- Provides one unified, coder-friendly interface that delivers patient demographics, document images & patient EMR data from HIS. It also integrates with third party encoders such as 3M or TruCode, to cut coders’ keystrokes.
- Increases manageability of the coding process with intelligent work queue distribution, workflow, and a detailed productivity reporting database.
- HIPAA Audit Logging module which records all system access within ProMed by user and patient.
- Web-based application simultaneously supporting internal as well as remote coders.
- In-House or Hosted implementation models to suit your need; plus an Overflow feature to redirect your excess work to an outsource coding company.





Flexible Application Models to Fit Your Needs

The ProMed for Coding application can operate in an In-House or Hosted model, depending on the needs of your organization. Regardless of the model implemented, the feature-rich functionality to automate and improve the charge entry and coding process is the same. ProMed for Coding can streamline your coding process, shorten your billing cycle, reduce denials and improve coder productivity reporting.

Features/Requirements	Application Models	
	In-House Installed	Hosted Application
Eliminate keystrokes	●	●
Eliminate batch processing	●	●
Unified coder's desktop	●	●
Managed work queue	●	●
Reporting database	●	●
Server software runs on hospital hardware	●	
Server software runs on BizTech hardware		●
Capital expenditure	●	
Operational Expense		●
Provides overflow	●	●

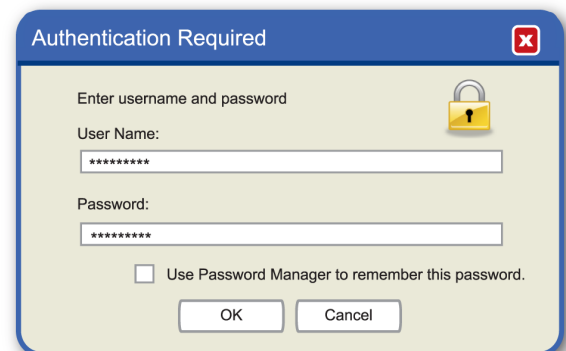
In-House Application Model

In an “in-house” scenario, the application resides on the hospital’s internal network and is supported primarily by the facility’s IS organization. Historically, applications like **ProMed for Coding** have been installed locally at the customer site. That means when the coders access their ProMed coding work queue, the ProMed software is loaded and running on hospital hardware systems within the facility. Hardware maintenance and system support, such as scheduled data backups, are handled internally by the hospital’s IS staff.

Hosted Application Model

To further lower your healthcare operating costs, we are pleased to offer **ProMed for Coding** in a hosted web application model. Clients can leverage our award-winning ProMed application suite, while we manage and maintain the actual systems, using state of the art web-hosting technologies. Your coders access the application securely over the internet in order to process records in the work queues. The coding application, along with the management web page and reporting portal, are all accessed through your web browser. As with the In-House model, ProMed provides you with a level of management over your data that previously was unavailable.

Hosted document imaging systems can save your organization thousands of dollars each year by reducing support staff, hardware maintenance budgets, and software license renewals. Users have access to stored documents from a web browser or through ProMed’s viewer utility, **ProMed Viewer**. Because **ProMed Viewer** is designed to be integrated with other healthcare systems, users can access a complete list of document images directly from their existing applications. Scanned images, transcribed reports, print streams and electronic files are all stored in the document management system. All user access to files within the system are tracked for audit purposes, and easily reported by patient or user.



Overflow feature

ProMed for Coding’s Overflow feature is essentially an outsourcing option, allowing our clients to set a work queue threshold. If the amount of records in the queue exceeds the designated threshold, records are **automatically** redirected to a predetermined 3rd party coding service.

Every coder accessing a record through ProMed must be an authorized ProMed user with a valid login. User activity is tracked, so that a detailed audit trail is available. The same feature-rich ProMed management, administration, and reporting functionality are applied to all overflow records.

ProMed for Coding
 Powered by BizTech Healthcare Solutions, Inc.

Welcome back: Jane Doe Today is: 1/23/2008

MRN: M00000018 Acct: M0000000299 Pat Name: Doe, John DOS: 10/6/2007 Main Queue: 1 Hold Queue: 1

2472 Rule 2472 Hold Skip Hold 3M Hold Hold For Review View Holds Submit BAR Meditech 3M Submit Record

Coding and Reimbursement System
 File View Options Reference Help

3M Female, 51 Patient Code Summary

- Rptd Units: 5
 REV: 0450 - EMERG ROOM
 10/06/2007
- 99284 Emergency department visit
 Rptd Units: 4
 REV: 0981 - PRO/FEE/ER
 10/06/2007
- 36415.25 Collect venous blood venipunct; (25 Signif E/M same phys/day)
 Rptd Units: 4
 REV: 0300 - LABORATORY
 10/06/2007
- 99284.25 Emergency department visit; (25 Signif E/M same phys/day)
 REV: 0450 - EMERG ROOM
 10/06/2007
- 99283 Emergency department visit
 REV: 0981 - PRO/FEE/ER
 10/06/2007
- 99285 Emergency department visit
 Rptd Units: 2
 REV: 0981 - PRO/FEE/ER
 10/06/2007

Admit Dx
 78900 Abdominal pain, unspecified site

NUM 3:55 PM

Call or visit www.forbiztechhealth.com to schedule a demo via Live Meeting, just for you!



Contact:
 Tel: 732.761.2880 • Fax: 732.761.3936 • Email: sales@forbiztechhealth.com • Web: www.forbiztechhealth.com



ISV/Software Solutions